

How much should you contribute?

- The decision is entirely up to you. All contributions to AGENT PAC are completely voluntary and there is no set minimum. Political action committees (PACs) are a legal way for individuals to provide financial support to candidates for public office in order to support a cause, such as AIAT's Database Initiative.

Let us hear from you!

- If you have any questions or comments concerning the Automobile Insurance Agents of Texas Legislative Defense Funds or AGENT PAC, please contact:

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Santos Alliances
512-275-1901
laura@santosalliances.com

We need to be ready to defend our position

- The purpose of the AIAT Political Action Committee (AGENT PAC) is to make contributions to candidates for office at the State level, without regard to party affiliation, who understand the interests of our business. AIAT, through legislative counsel, is active in the legislative process, monitoring and advocating on all legislation that affects our industry interests. (In addition, AIAT makes your interests known to legislators and works to introduce legislation that benefits our members.)
- In many cases, AIAT has a vital role in educating lawmakers as to how their constituents will be affected by particular legislation.
- Until very recently, AGENT PAC was funded by a few key industry individuals who helped make a difference on many issues. However, major issues are still under the watchful eye of lawmakers, including the agent's right to charge agency fees, anti-fraud legislation and increasing enforcement of the mandatory financial responsibility law. (The AIAT legislative team will continue to monitor these potential issues for the best outcome for AIAT members.)
- AGENT PAC needs your support. Our 2005-2006 goal is to raise at least the equivalent of one agency fee per month, per member—a small sum to protect your livelihood.



AGENT PAC

Automobile Insurance Agents of Texas, Inc.

c/o AIAT

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AGENT PAC

BE HEARD.

What will it be next—
agency fees,
taxes on commissions,
enforcement issues?



**Automobile Insurance
Agents of Texas, Inc.
Legislative Defense Funds**

AGENT PAC

"We must
all hang
together or
assuredly
we shall
all hang
separately."

—Benjamin
Franklin

*If the past
Legislative
Session taught
us anything,
it is that the
insurance
industry
is under
extreme
political
scrutiny.*

**What is
AGENT PAC?**

The Political
Action
Committee
for all
Independent
Insurance
Agents in the
State of
Texas.

**Why You Should Join AIAT's
AGENT PAC?**

- As a professional agent, you care about the future of your business!
- Texas' insurance is under attack. Issues such as:
 - Enforcement of the mandatory financial responsibility law (getting uninsured drivers off the roads and into your office);
 - An agent's right to charge agency fees;
 - Taxing commission income;
 - Continuing education;
 - Reasonable licensing requirements;
 - Contract issues and
 - Anti-fraud.
- Strength in numbers—when you join forces with AGENT PAC contributors, you are part of a larger voice, sending lawmakers a clear message that the Texas insurance agent community is concerned about actions and decisions that affect their customers, commissions, taxation and fees.

**Why does AIAT need
AGENT PAC?**

- Government decisions can have a big impact on how Texas agents do business, care for customers and manage the bottom line. We must have lawmakers in our Legislature who understand and value the role



of insurance agents, as well as appreciate the economic impact of the insurance industry in Texas.



**Does my contribution
really make a difference?**

- Yes! Campaigns for the Texas Legislature cost hundreds of thousands of dollars. As a result, lawmakers are forced to devote a great deal of time to campaign fund-raising. AGENT PAC funds are appreciated— with general elections and primaries occurring every other year, lawmakers must think about their campaign efforts and raising money to finance them year-round.

Who should contribute?

- Every owner, professional and employee of an agency member organization should contribute whatever they can to AGENT PAC to do their part.

Why a PAC?

- As a not-for-profit, 501(c)(3) trade association, Automobile Insurance Agents of Texas, Inc., is not permitted by law to make contributions to electoral campaigns. The only way for the influence of the independent insurance agent to be felt in the electoral process is through contributions from a Political Action Committee.

**This could be the best
investment you ever make!**

- AIAT is asking you—our members—to help preserve what you have worked so hard to build. You don't want to lose the right to charge a reasonable agency fee or have to pay sales tax on your commission. You don't want to go to a system that limits competition and drives out insurance companies. All of these issues have been discussed by the Legislature recently and will be addressed in the interim and the next legislative session.

Support AGENT PAC TODAY!

Yes! I want to contribute to the AGENT PAC and help shape the future of the insurance industry.

Name

Home Address (Street, City, Zip)

Home Phone

Agency/Company

Business Phone

E-mail address

Level of Contribution:

- Titanium \$1,000 or more
- Platinum \$500 to \$999
- Gold \$250 to \$499
- Silver \$100 to \$249
- Bronze \$50 to \$99

Please accept my personal contribution of \$ _____

- My personal check is enclosed.*
- Please charge my contribution to my credit card:
 - Visa
 - Mastercard

Card #

Expiration Date

Signature of Card Holder

Please return by mail or fax to:
AGENT PAC
c/o AIAT

P. O. Box 140647 • Austin, TX 78714-0647

** Only personal contributions are allowed. Funds from corporations cannot be accepted. Personal contributions are not deductible as charitable contributions for federal income tax purposes.*

AGENT PAC